

**DANIEL G. COURTNEY  
RENATE DOERRY**

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To Whom It May Concern:

It is with the greatest enthusiasm that we recommend Ric Roc and Kevin McLeod. This team stands head and shoulders above any real estate agents we've encountered in the Bay Area for service, intelligence, ethical standards, and market savvy.

When a sudden career opportunity relocated us to the East Coast, we needed to get our San Francisco home ready and on the market with dizzying speed. After interviewing several agents, we decided on Ric and Kevin -- the only ones who seemed to present a balanced, honest view of our situation rather than some vaguely optimistic sales pitch. From our very first meeting, they were completely candid about the challenges we faced (a waning market, a transitional neighborhood, renovation projects that needed to be completed on an urgent timeline), yet they also provided clear advice and concrete strategies for positioning our property to its fullest potential. Most importantly, Ric and Kevin were able to back up their advice with actual resources to help get the jobs done.

Ric and Kevin have amazing stamina and conscientiousness for working hard to reach their clients' goals. In the hectic weeks preparing our house for sale, Ric and Kevin were there every step of the way, helping to organize the many projects and to-do lists and managing inspections and contractors. When the house went on the market, they really knew how to "pull all the stops out" with smart, thoughtful marketing strategies and excellent representation at open houses and showings. Their work during contract negotiations was intelligent, tactful, and unfailingly efficient in face of some unique complications.

The sale of our property exceeded even our highest expectations, but we emphasize that Ric and Kevin proved themselves to us long before we saw the final price. In all, it was such an amazingly positive experience to work with this team, really our only regret is that we can't take them with us! We consider ourselves fortunate to have been represented by Ric Roc and Kevin McLeod, and we recommend them wholeheartedly to anyone dealing with real estate in the Bay Area.

Sincerely,

Daniel Courtney and Renate Doerry